

# » Newsletter International

Poland



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## Greeting



Dear Readers,

It is a pleasure for us to greet you all and provide you with the first volume of KEC International News.

Below you will find a short presentation of our Warsaw team followed by a short summary of the latest news regarding our Polish office.

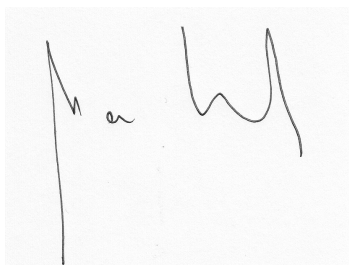
Since the end of last year we have been observing a gradual improvement in the economic activities in the Central and Eastern European Countries. As a result, the situation on the labour market is showing promising signs of recovery which, of course, is reflected in a slight business growth within the Executive Search services. Experts predict that the economic growth in the region will accelerate in the upcoming years which will allow us to focus on new challenges.

Should you require a deeper insight into the published information, please do not hesitate to contact us. We will be pleased to receive a feedback from you.

Enjoyable reading experience wishes you

With best regards

Bernhard Matussek  
Managing Partner, Country Head Kienbaum Poland

A handwritten signature in black ink on a white background, appearing to read 'Bernhard Matussek'.

## Team

Currently our Team includes three Senior Consultants, five Researchers and four people in Administration.

**From the left:** Jakub Grabowski (Researcher), Agnieszka Danilczuk (Project Assistant), Anna Rudzinska (Principal), Mariola Kaźmierczak (Senior Consultant), Anna Reszka (Office Manager), Maria Podzorska (Project Assistant), Joanna Balcerzak (Researcher), Monika Gajewska (Researcher), Klaudia Bartków (Researcher), Maja Kamola (Project Assistant), Bernhard Matussek (Managing Partner, Senior Consultant), Andrzej Kensbok (Principal), Marcin Kasprzyk (Researcher)



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## Competencies of the team

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### **Bernhard Matussek** (Managing Partner)

- » Executive Search, Management Audit, Assessment Center, Outplacement, Newplacement
- » Sectors: Engineering and Construction, Manufactured Products, Plastics and Raw Materials, Consumer Products and Services, Retail, Insurance, Automotive, Supply Chain Transportation, Wholesale and Distribution, Oil and Gas, Utilities, Real Estate, Telecom
- » German desk
- » Languages spoken: German, English

### **Mariola Kaźmierczak** (Senior Consultant)

- » Executive Search, Assessment Center, Individual Assessment, Management Audit, Coaching, Outplacement, Newplacement
- » Sectors: Consumer Goods and Services (including Media), Professional Services, Infrastructure, Pharma
- » Languages spoken: English

### **Andrzej Kensbok** (Principal)

- » Executive Search, Assessment Center, Individual Assessment, Management Audit, Coaching, Outplacement, Newplacement
- » Sectors: FMCG, Consumer Durables, Retail, Professional Services, Manufactured Goods, Chemicals & Raw Materials, Automotive, Supply Chain, Distribution, Medical Products, High-Tech & IT
- » Languages spoken: English, German, Russian

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## Recent Placements

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- » Chief Executive Officer, Danish high-tech company
- » Managing Director Poland, leading international medical company
- » Chief Operating Officer, top-ranking international supplier of commercial vehicles and transport solutions
- » Head of Trade Marketing, international pharmaceutical company
- » Sales Director, construction chemistry producer
- » Business Development Manager, leading international high-tech solutions provider
- » Interim Chief Financial Officer, international pharmaceutical distributor
- » SOHO/SME Sales Director, Polish communications service provider
- » Country Manager, international consulting company
- » Vice President/Board Member, main employee benefits provider
- » Sales Department Director, silica sand producer
- » Business Development Manager, Portuguese IT solutions provider
- » Rewards Manager, leading international customer solutions management company
- » Technical Director, property investment company

More Information:

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## News

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### Conference

On April, 11<sup>th</sup> 2011 a regional meeting concerning the changes on the Polish and German labor market after May, 1<sup>st</sup> 2011, organized by the Polish-German Chamber of Commerce, took place in Katowice.

Bernhard Mattusek discussed the subject of German's labor market requirement for employees from Poland.

He was asked to present perspectives which German labor market gives for people from abroad and to discuss the actual demand for job and the level of remuneration within the framework of the most sought-after German professions. Other participant, Director of Wrocław division of Advisory Group TEST HR presented the problem of emigration of Polish employees from West Poland area, on the basis of surveys conducted on the group of 4000 respondents, by his research institute. Other legal and insurance issues concerning the employment of Polish employees abroad were presented by Monika Spotowska – Senior Tax Consultant from Rödl & Partner. Also the representatives of employment agencies took part in this conference which caused an animated discussion and gave a chance to exchange the experience and remarks.

Bernhard was also asked to repeat the presentation during the conference "Work in Poland or abroad? A survey of future changes in the labor market" organized by the Polish Employment Agency Association (OKAP) on May, 12<sup>th</sup> in Opole.

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## Kienbaum in the press

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**Rynek pracy w Niemczech**  
**Arbeitsmarkt in Deutschland**

Po względnie trudnym okresie, będącym wynikiem globalnego kryzysu ekonomicznego, w 2010 r. Niemcy odnotowały bardzo duży wzrost gospodarczy, który zadziwił nawet optymistów. Jego naturalnym skutkiem było ożywienie na rynku pracy, które pozwala mieć nadzieję na pozytywne prognozy. Jednak nie dla wszystkich branż i zawodów.

Nach einer relativ schwierigen Phase infolge der globalen Wirtschaftskrise erlebte Deutschland im Jahr 2010 ein sehr hohes Wirtschaftswachstum, das selbst Optimisten erstaunte. Seine natürliche Folge war eine Belebung auf dem Arbeitsmarkt, die es gestattet, auf positive Zukunftsaussichten zu hoffen. Jedoch gilt dies nicht für alle Branchen und Berufe.

"Labour Market in Germany" by Bernhard Matussek appeared in this year's AHK-periodical Wirtschafts Nachrichten (Wi).

The article describes the situation on the German labour market after the economic growth in 2010. It mentions some difficulties that employers face, including the fact that the profiles of the unemployed do not match the employers' needs. Bernhard Matussek also outlined some noticeable trends on the job market and the professions that are most sought for.

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## News

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### **Ost- und Mitteleuropa Verein e. V.**

## Osteuropa Wirtschaftstag

On Thursday, May 19th Bernhard Matussek took part in the Conference on East Europe Economy (Osteuropa Wirtschaftstag) in Berlin. The event was organized by East and Central Europe Association (Ost- und Mitteleuropaverein e.V. – OMV) – an organization promoting the economic activities in Eastern Europe, Central Asia and to the Caucasus countries.

The discussions were led in three panels: Russia – with focus on “Perspectives of the Energy Economics”, Southeastern Europe – “Logistics and Infrastructure” and Central and Eastern Europe “Best Practices SME”. As one of the speakers in the CEE panel Bernhard discussed the Best Practices for small and medium-size businesses with focus on challenges and chances for international businesses on the Eastern European market. More than 200 participants took part in the conference – including politicians at the ministerial level, diplomats and the decision-makers from many companies.

More Information:

[www.osteuropa-wirtschaftstag.de](http://www.osteuropa-wirtschaftstag.de)

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## Impressum

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